

# « Technical Account Management

Your IriusRisk Technical Account Manager (TAM) will be a single point of contact for you to work with on a regular basis across your entire enterprise. The objective is to realize business value from your Threat Modeling program. Backed by the resources of skilled teams here at IriusRisk, your TAM is armed with best practices to manage and accelerate enterprise-wide adoption of your IriusRisk products—all while continuing to advocate for your needs and successes within your company and with IriusRisk.

## Benefits of Technical Account Management



**Single point of contact**

Your TAM develops a relationship with your team and builds an in-depth understanding of your environment, security program, business needs, and ongoing activities. This helps accelerate resolution processes.



**Threat Modeling program maturity partnership**

The TAM team will understand your Threat Modeling program, KPIs, and outcomes by assessing and advising on your program to align to your security and business goals. The team partners with your Security and DevOps team, to help make intelligent business decisions faster.



**Best practice guidance and expertise**

Your TAM can help you interpret existing usage trends and advise on best practices, including recommendations for optimizing your environment and Threat Modeling program.



**Program advocacy**

Your TAM works as an advocate to ensure your priorities are visible and understood by teams within IriusRisk, such as our Product organization.



**Inclusion in special/beta programs**

You have the opportunity to participate in programs and initiatives with key personnel who shape IriusRisk product strategy.



**Custom components**

The creation of up to 5 custom components per year.



**Custom rules**

The creation of up to 10 custom rules per year.

For pricing details and full T&Cs, reach out to your account team at <https://www.iriusrisk.com/contact>